

The Association Compensation & Benefits Survey 2021 Purchasing Options:

| | | | Basic Access (Limited filters and reports) | Premium Access (All filters and reports) | Executive Summary |
|--|--|-------|--|---|----------------------|
| Member Rates | | | | | |
| Early Bird Participant | Organization enters data prior to December 15, 2021 50% completion is required to access reporting & comparative data | -- | Free | Free | Free |
| Participant | Organization accesses the survey after December 15, 2021 <i>(Generalized, non-personalized reporting is available with no data entry requirement. Comparative, personalized reports/filters are available upon completion of your data entry.)</i> | \$175 | \$250 | Free | Free |
| Non-Member & Industry Partner Rates | | | | | |
| Early Bird Participant | Organization enters data prior to December 15, 2021 50% completion is required is required to access reporting & comparative data | -- | Free | Free | Free |
| Participant | Organization accesses the survey after December 15, 2021 <i>(Generalized, non-personalized reporting is available with no data entry requirement. Comparative, personalized reports/filters are available upon completion of your data entry.)</i> | \$375 | \$475 | \$250 | \$250 |

Basic Access

- Allows you to enter your organization's data, benchmark that against other participants' data (comparative data) if 50% completion achieved, access all reports except the All Data Summarized (Excel) report, and utilize four of the eight filters (KPIs). See below for more detailed information. Includes Executive Summary (in early 2022).

Premium Access

- The benefits of the Basic Access plus the All Data Summarized (Excel) report, and all eight of the filters. See chart below for more detailed information. Includes Executive Summary (in early 2022).

| | | Basic | Premium |
|---------------------|--|-------|---------|
| Filters/KPIs | | | |
| | Region | ✓ | ✓ |
| | State or Province | ✓ | ✓ |
| | Population Served | ✓ | ✓ |
| | Organizational Structure | ✓ | ✓ |
| | Location Type | ✓ | ✓ |
| | Full-Time Employees | | ✓ |
| | Part-Time Employees | | ✓ |
| | Full-Time Equivalents (FTEs) | | ✓ |
| | Operating Budget (\$) | | ✓ |
| Reports | | | |
| | All Data Summarized (Excel) – Personalized Excel report that contains the results for ALL questions in the survey displayed in quartiles. Use filters to select subsets of data. | | ✓ |
| | All Benchmarking Graphs (PowerPoint) - Contains ALL benchmarking PowerPoint graphs combined into one file for easy downloading. | ✓ | ✓ |
| | KPI Benchmarking Report (PowerPoint) - Download this PowerPoint report to see charts and graphs from the <i>Key Performance Indicator</i> section of the survey. | | ✓ |
| | Profile Benchmarking Report (PowerPoint) - Download this PowerPoint report to see charts and graphs from the <i>Profile</i> section of the survey. | ✓ | ✓ |
| | Compensation Overview Benchmarking Report (PowerPoint) - Download this PowerPoint report to see department overview charts and graphs from the <i>Positions</i> sections of the survey. For compensation details for individual positions, refer to the Excel report. | ✓ | ✓ |
| | Benefits Benchmarking Report (PowerPoint) - Download this PowerPoint report to see charts and graphs from both the <i>CEO/Executive Director Benefits</i> and <i>Employee Benefits</i> sections of the survey. | ✓ | ✓ |